

10

Commandments for a great Sales Rep



1

Know yourself



6

Don't push, delight Instead.



2

Know your product.



7

Be honest, with your client.



3

Know your client.



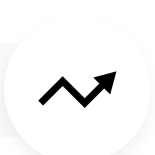
8

Don't, Follow a script.



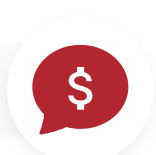
4

Know your competition.



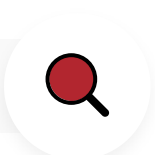
9

Learn, from other Sales Reps.



5

Follow up with your clients



10

Make your own commandments!



In such a diverse world, there are many approaches, so don't always stick by the rules and enhance that creative and great Sales Rep that you are.

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